SAP CLOUD FOR REAL ESTATE
RETHINK CORPORATE REAL ESTATE MANAGEMENT

New Reality of a Digital World in Corporate Real Estate

The way we live, work, and conduct business is changing. Digital transformation has created a growing demand for connectivity to mobile networks, an explosion of big data with the Internet of Things (IoT), and constant technology innovations. Efficiently managing a complex corporate real estate portfolio requires simply connected IT solutions.

The digital revolution is challenging corporate real estate (CRE) teams to become more agile and produce answers at a faster rate. With massive amounts of data in multiple locations and multiple entities operating under a single umbrella, CRE teams must operate in a connected environment where all information is available in one place. Strategic real estate activities such as acquisitions, subleasing, expansions, and downsizing require robust real estate software with strong financial analytics to support key decisions. Because many organizations utilize multiple applications and resources to track real estate data, they find it difficult to:

- Consolidate real estate information and connect facility performance management systems

- Perform advanced reporting & analytics in real time

- Utilize innovative technologies such as building information modelling (BIM), 3D visualizations and smart buildings to improve building operations

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Digitized Buildings for Smarter Real Estate Management

To address digital trends, real estate challenges and expanding technological needs, SAP has created a solution specifically for corporate real estate. The solution, SAP Cloud for Real Estate, is an additional offering outside of SAP's existing commercial real estate solution.

SAP Cloud for Real Estate has strong financial integration, handles big data and analytics, and is easily connected through the cloud to web applications. It utilizes the latest visualization technology to create a digital representation of a building. This digitized building is combined with location metrics, mapping information and key performance indicators to increase workforce and building productivity. Facility managers and lease administrators can manage real estate lease agreements within SAP Cloud for Real Estate, with all payment and valuation postings being recorded in real time within SAP S/4HANA.

With digitalization driving Big Data, there is growing pressure to produce more analytics, reports, and information faster and easier than ever before.

Increase Location and Contract Performance

SAP Cloud for Real Estate provides centralized information for an organization's real estate portfolio. Currently it contains two options, location management and contract management.

Location Management tracks and manages the digital representation of a building as well as other real estate assets attached to the building. This open, flexible, and expandable system equips corporate real estate and location managers with:

- High-level view of buildings in the portfolio alongside capacity and costs performance indicators
- Assessment of key measures for overall portfolio performance in one concise view
- Simplified access to the most important contract details for each leased building
- Integration capabilities to gain real-time financial insights

The Contract Management component offers improved contract performance with real-time lease reporting and analytics. It contains a simplified view, making it easier to navigate to the most relevant lease components such as key contract dates, renewals, notice dates, and options. The system also supports the new IFRS 16 and ASC 842 lease accounting standards. Lease administration tasks are reduced, making it more efficient to:

- Evaluate lease performance
- Gain quick access to contract and attachments
- Perform contract simulations for renewals and break options
- Access cost data associated with each contract
- Connect intelligent partner solutions

Optimize your Portfolio and Employee Productivity

SAP Cloud for Real Estate provides an opportunity for organizations to have one connected solution for all its corporate real estate requirements. Due to its cloud environment, the solution is easy-to-use, fast to be implemented and updates can be continuously installed without intensive IT efforts.
The solution offers the ideal state of corporate real estate management through

- Simple and easy user interface; making it easy for users to access critical information about portfolios

- Ability to integrate with a growing partner community, allowing applications to provide increased collaboration with service providers and vendors
- Connection to the powerful SAP S/4HANA platform providing quick, seamless integration for internal and external data such as HR, finance and third-party applications to help track building and space efficiently
- Compliance with the latest IFRS and US-GAAP leasing standards

Get real-time occupancy tracking, lease data, and financial analytics to get on-the-spot answers that help you optimize your portfolio.

Summary

Efficiently managing a complex corporate real estate portfolio requires simply connected IT solutions.
SAP Cloud for Real Estate gives you the insights you need to expertly manage your enterprise real estate operations utilizing the latest visualization technology to create a digital representation of a building. Combined with location metrics, mapping information, and key performance indicators, it increases workforce and building productivity. Corporate real estate teams can now manage real estate lease agreements, with all payment and valuation postings being recorded in real time within SAP S/4HANA.

Objectives
- Quick access to buildings' financial and capacity performance
- Gaining visibility into lease data for better decision-making
- Access lease valuation based on IFRS 16/ US-GAAP ASC 842 standards

Solution
- Centralized solution for managing real estate contracts and physical space data
- Built upon SAP S/4HANA Cloud Platform
- Highly flexible and expandable for integration of IoT scenarios
- Supports big data and real-time access to financials for best reporting analytics

Benefits
- Simple, user-friendly interface
- Expandable to include innovative partner solutions
- Tight integration with SAP solutions provides real-time financial results
- Compliant leasing solution to meet new lease accounting standards

Learn more
To find out more, call your SAP representative today or visit us online at http://sap.com/CloudForRealEstate.

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